TURNING NATURE'S MIRACLE INTO MEDICAL BREAKTHROUGHS

Investor and Analyst Research & Development Day

celularity

May 21, 2024

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CJ TURNING **NATURE'S MIRACLE** INTO **MEDICAL BREAKTHROUGHS**



Addressing the challenges of aging-related diseases.



Diversified revenue stream with 280% growth in Q1 YoY.



On track for three 510(k) filings in 2025-2026 with multibillion \$ market potential.



Developing first-in-class / best-in-class cellular and regenerative therapies.



State-of-the-art research and GMP manufacturing infrastructure.

BUILDING ON TWO+ DECADES OF LEADERSHIP



CUMULATIVE REVENUE GENERATED SINCE 2018	STEM CELLS BIOBANKED	AUTO/ALLO TRANSPLANTS FROM LIFEBANK®	PATIENTS TREATED WITH BIOMATERIAL PRODUCTS	STATE OF THE ART GMP FACILITY	PATENT PORTFOLIO
~\$110M	> 45,000	> 100	> 250,000	~ 150,000 SQ FT	~1,000

THE EVOLUTION OF CELULARITY

25 Years of Leadership in Cellular and Regenerative Medicine





ADDRESSING THE CHALLENGES OF AGING-RELATED DISEASES



CJ





DIVERSIFIED AND GROWING REVENUE STREAM

ADVANCED BIOMATERIALS

- Increase revenue stream with commercially available biomaterials
 - Biovance[®]
 - Biovance[®]3L
 - Biovance[®] 3L Ocular
 - Interfyl[®]
 - CentaFlex®
- CTW*, FUSE Bone Void Filler and CPM⁺ Wound Management pipeline development
- Advanced biomaterial product development and manufacturing _____

*Celularity Tendon Wrap *Celularity Placental Matrix **Obstretrician

BIOBANKING

- Offer unique placental blood stem cell banking
- Launch a program with OB⁺⁺ Network in 2024
- Launch Adult Stem Cell Banking business in Q2 to capitalize on the growing markets in longevity, performance therapeutics and immunotherapy

CELLULAR MEDICINE

- Development partners
- Pursue commercial opportunities to generate revenue by providing development services to third parties, including:
 - Autologous/Allogeneic cell therapy product development and manufacturing

STRONG FINANCIAL PLATFORM

¹Pre-Request for Designation.

²Q-Submission Program – voluntary program that allows medical device manufacturers to discuss regulatory requirements and processes with the FDA.

³A premarket submission made to FDA to demonstrate that the device to be marketed is as safe and effective(substantially equivalent) to a legally marketed device. (Section 513(I)(1)(A) FD&C Act).

Innovative First-in-Class Technologies

DEVELOPING FIRST-IN-CLASS / BEST-IN-CLASS CELLULAR AND REGENERATIVE ASSETS

Advanced Biomaterials	Indication	Discovery	Regulatory	Commercialization
Celularity Tendon Wrap (CTW)	Tendon	•	510(k)	
FUSE Bone Void Filler	Bone, Spine, Dental	•	- 510(k)	
Celularity Placental Matrix (CPM)	Wound Covering	• 510(k)		

Cellular Medicine	Optimization	Therapeutic Areas	Pre-Clinical	IND-Enabling	Phase 1/2
MLASC	Unmodified	FSHD	•		 CO
MLASC	Unmodified	Autoimmune & Degenerative Disease	•	co	
T / NK	CAR + Persistence + Stealth	Autoimmune Disease	•CO		
т	CAR + Persistence + Stealth	Solid Tumor	•CO		
NK	Unmodified / CAR + Persistence + Stealth + Reduced Lymphodepletion	Aging-related / Senescence	•CO		

WORLD-CLASS FACILITY FOR COMMERCIAL-SCALE MANUFACTURING

- **\$100M investment** in cGMP/cGTP manufacturing
- *Highly specialized scientists, engineers & technicians*
- Enables greater control, efficiency and optimization

FULLY INTEGRATED COMMERCIAL-SCALE MANUFACTURING SITE

- Optimized product-specific CMC, QA/QC and manufacturing processes to accelerate development, production and commercialization
- 9 Grade C/ISO 7 suites
- 6 Grade D/ISO 8 labs
- Dedicated translational research labs

Celularity leverages 20 year+ investment

in technologies and expertise required to manufacture cellular & biomaterial products at scale.

Degenerative Disease

CURRENT COMMERCIAL PRODUCTS PIPELINE PROGRAMS

QUARTERLY NET REVENUE*

Growing Revenue from Commercial Biomaterial Product Sales and Biobanking Services

Increased net revenue realizing commercial opportunities

COMMERCIAL AND MARKETING STRATEGY: ROBUST SALES NETWORK AVAILABLE COF

•

40+sales representatives in wound care and general surgery

100+ sales representatives in the eye care market (through Versea Ophthalmology Inc)

1,000+ sales representatives

in orthopedic surgery and sports medicine (through Arthrex Inc)

BIOVANCE°

Completely decellularized placenta-derived allograft; provides dermal scaffold to serve as a foundation for advanced wound healing.

Connective tissue matrix (CTM) from chorionic plate of human placenta; provides structural support while maintaining its elasticity.

Completely decellularized placenta-derived allograft; **unique** 3-layer design with improved structural integrity and handleability.

3L

Actual Size 2 cm x 2 cm Altograft

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Biovance 3L OCULAR

Designed for ocular surface diseases and disorders.

Completely decellularized human placental umbilical cord; provides stronger and more durable support for soft-tissue repair.

BIOVANCE® SECOND-DEGREE BURN STUDY

Treadwell T, Walker D, Nicholson B. The Treatment of Second Degree-Burns with Dehydrated, Decellularized Amniotic Membrane vs a Nanocrystalline Silver Dressing. SAWC Meeting. Orlando, FL; 2014

INTERFYL® CASE STUDY

76-year-old Female with Type II diabetic foot ulcer

BIOVANCE® 3L HUMAN AMNIOTIC MEMBRANE ALLOGRAFT

65-year-old female; chronic and necrotic dorsal foot wound

Complete wound closure after single application in three weeks

BUILDING AWARENESS AMONG SURGEONS AND PATIENTS

ADVANCED BIOMATERIAL PIPELINE HIGHLIGHTS

Products Tailored to Clinical Needs

Development Strategy

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2

3

- **Differentiated** scientific, clinical, and regulatory approach.
- **Robust** intellectual property.
- **Accelerated** through strategic partnerships and collaborations.

Unmet Need / Growing Markets | Regulatory De-Risking | Internal GMP Manufacturing | Proprietary Process

GROWING TOTAL ADDRESSABLE MARKET

1. Global Market Insights, August 2022. 2. Global Market Insights, April 2024. 3. Nova 1 Advisor, 2024. 4. Allied Market Research, October 2022. *CAGRs are the estimated cumulative annual growth rates for 2023 -2031.

THE CELULARITY TENDON WRAP (CTW) DIFFERENCE: EFFECTIVE MANAGEMENT AND PROTECTION OF TENDON INJURIES

Clinical Challenges

- Slow and ineffective tendon healing
- High likelihood of recurrence
- Drawbacks with current allograft or xenograft products:
 - Infection
 - Bulkiness
 - Impingement

Celularity CTW Difference

- Sutureable
- Biophysical Strength
- Bioresorbable
- Biocompatible

H1 2025

80%

Effective Tendon Healing

THE FUSE DIFFERENCE: FILLER FOR BONE DEFECTS OR GAPS OF THE SKELETAL SYSTEM, EXTREMITIES, SPINE AND PELVIS

Micro Computed Tomography – New Bone Growth with FUSE in a Femur Defect in a Rabbit Model

3 Weeks Post Implantation

CONTROL

FUSE

New Bone Formation Observed in Bone Defects Treated with FUSE

THE CELULARITY PLACENTAL MATRIX (CPM) DIFFERENCE: WOUND MANAGEMENT: CHRONIC, ACUTE, BURNS AND SURGICAL WOUNDS, POST LASER SURGERY

Clinical Challenges

- Lack of effective therapies
- Current standard of care ineffective and unchanged for decades
- Tissue ablation post laser surgery requires effective wound management

Celularity CPM Difference

- Flowable
- Conforming to size / change of wounds
- Leveraging placental ECM development from FUSE

Clinical Challenges

- Ineffective implant integration with the surrounding tissues
- Downtime and discomfort
- Unnatural appearance
- Non-predictable outcomes

Celularity Placental Dermal Filler Difference

- Injectable via 27–32-gauge needle
- Leveraging placental ECM development from FUSE and CPM

Cellular Medicine

CELULARITY ADVANTAGE - PROPRIETARY CELL PLATFORM UNIVERSAL ENGAGER PLATFORM SENESCENCE NEURODEGENERATIVE

A LEADER IN AGING-RELATED DISEASES

DEVELOPING FIRST-IN-CLASS / BEST-IN-CLASS CELLULAR AND REGENERATIVE ASSETS

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Celularity Advantage

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PROPRIETARY CELL PLATFORM

CHARACTERISTICS OF AN IDEAL CELLULAR THERAPY

IDEAL CHARACTERISTICS ARE INHERENT IN CELULARITY'S STARTING MATERIAL

IDEAL CHARACTERISTICS ARE INHERENT IN CELULARITY'S STARTING MATERIAL

*J Immunother Cancer, 2024 Apr 29;12(4):e008656.doi: 10.1136/jitc-2023-008656

INHERENT CHARACTERISTICS OF CELULARITY'S PRODUCT TRANSLATE TO ENHANCED PRECLINICAL EFFICACY AND PERSISTENCE

Universal Engager Platform

OUR COMBINATION APPROACH

CD16 OFFERS THE OPPORTUNITY FOR A CELL THERAPY/ANTIBODY COMBINATION PLATFORM

S Region: Cleavage Resistance Editing

Celularity's proprietary CD16 has the potential to be a universal receptor to enhance the efficacy of therapeutic antibodies for cancer treatment

CD16 expressed on surface of natural killer (NK) cells, monocytes, macrophages and neutrophils

Identified as Fc receptors FcγRIIIa (CD16a) and FcγRIIIb (CD16b) and involved in antibody-dependent cellular cytotoxicity (ADCC)

Binding of CD16 to Fc domain of IgG antibodies result in crosslinking of CD16 on the surface of effector cells

This cross-linking induces signal transduction and activates the effector cells

PT-CD16 + Trastuzumab: Superior Antitumor Activity

Low Cytokine Secretion & No On-Target/ Off-Tumor Toxicity

PT-CD16 + TRASTUZUMAB KILLING HER2 +VE TUMOR CELLS

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NEXT GEN PT-CD16: NOVEL DESIGN ENABLING T CELL-MEDIATED ADCC A FIRST-IN-CLASS ALLOGENEIC "UNIVERSAL ENGAGER" T CELL

CYNK-101 in vivo ADCC Efficacy

CYNK-101 *in vivo* killing HER2 +ve Cancer

Senescence

TARGETING THE COMMON BIOLOGY OF CANCER AND AGE-RELATED DISEASES

ACCUMULATION OF SENESCENT CELLS IS ACCEPTED AS A DRIVER OF A MAJORITY OF AGING-RELATED PATHOLOGIES

Senescence involves cell-cycle arrest and the release of inflammatory cytokines

Senescent cells exhibit morphological alterations and abnormal organelles

Persistence of senescent cells can be maladaptive, leading to aging-related diseases including cancer

Early clinical data confirm that senotherapeutic approaches could be beneficial in human disease

NK cells have a key role in **senoablation**, removal of these persistent senescent cells

ADDRESSING THE CHALLENGES OF AGING-RELATED DISEASES

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PRECLINICAL STUDIES DEMONSTRATE CYNK-001 AND CYNK-201 ACTIVITY AGAINST SENESCENT CELLS

CYNK-001 CELLS EXHIBIT THE CAPABILITY TO ERADICATE SENESCENT CELLS

Neurodegenerative

CLINICAL STUDIES DEMONSTRATE MLASCs IMMUNOMODULATORY AND REGENERATIVE ACTIVITY

Regeneration

Stroke: vWF (blood vessels)

Parkinson's Disease: TH (DA Neurons)

Hindlimb Ischemia: H&E Staining

IN-VIVO EXPERIMENTS SUGGEST POTENTIAL OF MLASCs IN LEWY BODY DISEASES

MLASCs can prevent the loss of dopamine neurons associated with PD neurotoxicity

Reduction of α -Syn alphasynuclein aggregates in SN caused by high dose of MPTP was observed with the MLASCs

FACIOSCAPULOHUMERAL MUSCULAR DYSTROPHY (FSHD)

FSHD is currently one of the most prevalent types of muscular dystrophy

- Prevalence 1/20,000
- Conservative estimate
- 17,500 cases in USA

Most people with the disease have a normal life span.

- Disease severity is highly variable
- 25% of patients >50 years of age require a wheelchair

IND Cleared Awaiting Orphan drug designation decision

Journal for **ImmunoTherapy** of Cancer

Placental circulating T cells: a novel, allogeneic CAR-T cell platform with preserved T cell stemness, more favorable cytokine profile, and durable efficacy compared to adult PBMC-derived CAR-T

Emerging technologies for the management and protection of tendon injuries: decellularized placental biomaterials

Tri-layer Decellularized, Dehydrated Human Amniotic Membrane Supports Proliferation and Stemness Of Limbal Stem Cells Derived From Induced Pluripotent Stem Cells

L2th World Biomaterials Congress WBC 2024

Placental circulating T cells expressing CD16 in combination with Trastuzumab demonstrate robust anti-tumor antibody dependent cellular cytotoxicity (ADCC) against gastric cancer

Effect of placental circulating T cells expressing CD16 on multiple hematological and solid tumor cancers through combination with various monoclonal antibodies

Human Placental Hematopoietic Stem Cell **Derived Natural Killer Cells** preferentially eliminate senescent cells derived from a tumor model

Technical Operations

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MANUFACTURING SUITES

CO

Production Suites

- 9 x Grade C/Class 10,000
- Controlled classified corridors (Grade D); both clean & exit.
- Airlocks (Grade C & D)
- Cart/Material Pass through
- ISO manufacturing environment
- BSL 2 environment

Support Labs

- 6 x Grade D/Class 100,000
- Unidirectional Flow
- Controlled classified corridors (Grade D)
- QC, Media Prep, Lyophilization, etc.

PROCESS & ANALYTICAL DEVELOPMENT LABS

- Flexible Lab space to support multiple cell types and products
- Capabilities and equipment for small and large processing to support all phases of development and transfer activities
- Identical processing at-scale equipment across PD and GMP suite for efficient tech transfer and effective process troubleshooting
- Identical analytical instrumentation across QC and analytical development for smooth and fast method transfer

Celularity is audited/inspected

- FDA (Aug 14 22, 2023)
- Association for the Advancement of Blood and Biotherapies (AABB) (Aug 2-3, 2021)
- American Association of Tissue Banks (AATB) (Jul 24-28, 2023)
- New York State Department of Health (Apr 5-8, 2022)

The Celularity QMS complies with

Human Cells, Tissues, and Cellular and Tissue-Based Products under 21 CFR 1271

- IND Products under 21 CFR 211
- Blood Components and laboratory requirements under 21 CFR 600.

Celularity's Capability Highlights

Enabled Through Commercial Ready Facility and Expertise in Cell Therapy Product Processing and Manufacturing

- Commercial ready facility to support <u>nine (9)</u> cell therapy products concurrently – <u>autologous / allogeneic</u>
- Simultaneously support up to <u>18+</u> tissue based advanced biomaterials
- Expansive suites (9) ISO 7, (6) ISO 8 (additional capacity available)
- Audited/inspected operations by the FDA

- Robust QMS ACE
- In-house QC, Tech training & Metrology
- External testing network to supplement in-house capabilities
- Chain of Custody (CoC) and Chain of Identify (CoI) from donor material receipt to shipment back to treatment center

- Internal talents with experience in autologous / allogeneic product
- Multiple IND and ODD/FTD filings
- Ongoing partnership with Big Biopharma on Cell Therapy Product
 Development

COLLABORATIONS AND PARTNERSHIP

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SUMMARY

Addressing the challenge of aging-related diseases.

Diversified revenue stream with 280% growth in Q1 YoY.

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